



# CanDoGo™

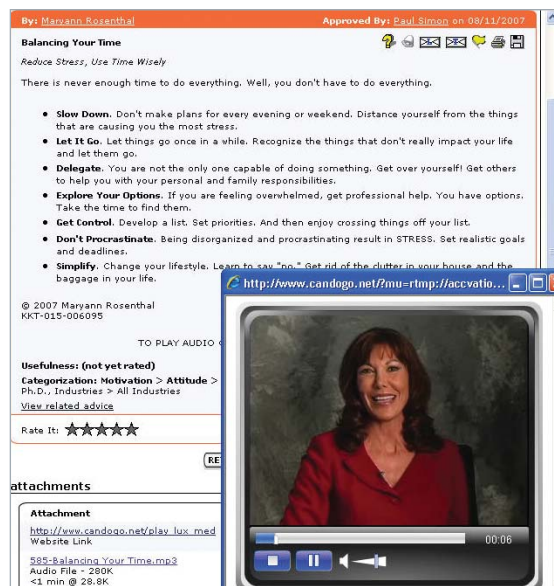


## *On-Demand Sales & Professional Coaching*

Working 10 or 12-hour days and having to wear “multiple hats” is a common challenge faced by many business professionals. With CanDoGo™ you obtain immediate answers to your business questions and challenges — helping you and your teams dramatically improve performance and productivity.

With Maximizer CRM and CanDoGo™, you get access to knowledge from renowned business authors and successful business coaches through quick-hitting and relevant guidance to help you in your specific area of interest. Ziglar, Hopkins, Covey, Tracy, Waitley, Parinello are just a few of the 153 names that you can access exclusively through CanDoGo™. It's like having all these famous mentors in your back pocket.

With busy schedules, you can't spend time in out-of-office training, reading books, or even going to managers for guidance. *CanDoGo Insights™* are now delivered to you directly through Maximizer CRM<sup>i</sup> — small, relevant sound bites of knowledge that instantly answer your business questions. This is Know How Now!™. The advice and coaching is served up on-demand in text, audio and video formats, so you can choose the format most appropriate to your needs.



**By: Marjann Rosenthal** Approved By: Paul Simon on 08/11/2007

### Balancing Your Time

Reduce Stress, Use Time Wisely

There is never enough time to do everything. Well, you don't have to do everything.

- **Slow Down.** Don't make plans for every evening or weekend. Distance yourself from the things that are causing you the most stress.
- **Let It Go.** Let things go once in a while. Recognize the things that don't really impact your life and let them go.
- **Delegate.** You are not the only one capable of doing something. Get over yourself! Get others to help you with your personal and family responsibilities.
- **Explore Your Options.** If you are feeling overwhelmed, get professional help. You have options. Take the time to find them.
- **Get Control.** Develop a list. Set priorities. And then enjoy crossing things off your list.
- **Don't Procrastinate.** Being disorganized and procrastinating result in STRESS. Set realistic goals and deadlines.
- **Simplify.** Change your lifestyle. Learn to say "no." Get rid of the clutter in your house and the baggage in your life.

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TO PLAY AUDIO

Usefulness: (not yet rated)  
Categorization: **Motivation** > **Attitude** > Ph.D., Industries > All Industries  
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Rate It: ★★★★★

**attachments**

**Attachment**  
[http://www.candogo.net/play\\_lux\\_med](http://www.candogo.net/play_lux_med)  
Website Link  
585-Balancing Your Time.mp3  
Audio File - 280K  
<1 min @ 28.8K

*CanDoGo™ Insights: Get on-demand sales and professional coaching from the experts.*

## Maximizer CRM 10.5 Features

- Account and contact management
- Time management
- Task management and automation
- Sales force automation
- Sales forecasting
- Marketing automation
- Email marketing
- Customer service management
- Microsoft Office integration
- Outlook & Exchange synchronisation
- Accounting integration
- Business Intelligence
- Workflow automation
- Partner relationship management
- eBusiness
- Access options: Mobile devices, web, Windows desktop, remote synchronisation

### Technology Partners



### Certified Solution Provider



CanDoGo helps you save time, work more efficiently, make more money, help more customers, balance your life and be recognised within your organisation as a leader. CanDoGo Insights include information on topics including:

- Sales coaching
- Relationship building
- Leadership coaching
- Employee development
- Presentation skills
- Communication skills
- Strategy skills
- Power proposals
- Time management
- Services coaching
- Motivation skills
- Overcoming objections
- Goal setting
- Teamwork skills
- Work-life balance
- Getting more from technology

Get value from Maximizer CRM and CanDoGo™ every single day.

i. CanDoGo for Maximizer CRM is an add-on service with additional annual fees.

#### Why Maximizer CRM 10.5

1. **Simple** and quick to deploy, learn, use and maintain.
2. **Access** to critical information through mobile devices, the web and Windows desktop options.
3. **Best value** in its class for full-featured CRM.
4. **Expertise** of 120,000 customers over 20 years, and over 1 million licenses sold

#### Visit [www.max.co.uk](http://www.max.co.uk) for:

- Information based on your role: sales, marketing, service, executive, IT
- Information on CRM and Contact Management
- An overview of features and technology
- Online demos and free trial software
- White papers and webinars on CRM best practices

Maximizer CRM helps small and medium-sized businesses maximize sales, customer satisfaction and profitability through increased business productivity and optimisation of limited resources.

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